# **Analysis of Pay Management Practice**

Pay management practices include:

- 1) Salary structure;
- 2) Salary review for individual staff
- 3) Criteria in determining salary adjustments for individual staff
- 4) Performance Assessment System
- 5) Contract End Payment
- 6) Discretionary Performance-based Incentive Payment

## 1. Salary Review for Individual Staff

# Annually in a specific month (6.2%) Others organization 39 (40.2%) On anniversary of staff's "date joined" organization 52 (53.6%)

Number of Agency Members Responded: 85

Number of Multiple Responses: 97

Figure D2: Date of annual salary review for individual staff

# Explanatory notes: "Annually in a specific month" refers to the practice of salary review made annually in the month of

| January  | 3  | August    | 3 |
|----------|----|-----------|---|
| February | 3  | September | 4 |
| March    | 1  | October   | 5 |
| April    | 16 | November  | 1 |
| July     | 3  | December  | 2 |

Total: 41

Note: Two Agency Members have more than one fixed date/month of annual salary review for staff

### 2. Criteria in Determining Salary Adjustments for Individual Staff

Number of Multiple Responses: 252

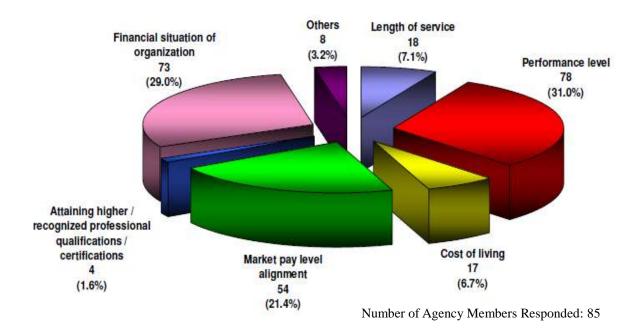


Figure D3.1: Criteria adopted in determining individual staff's salary adjustment

| Number of Criteria<br>Adopted | Number of Participating Agency<br>Members Adopted |  |
|-------------------------------|---|--|
| One criterion                 | 1.2%  |  |
| Two criteria                  | 1.2%  |  |
| Three criteria                | 97.6%   |  |
| Total                         | 100.0%  |  |

Figure D3.2: Distribution of participating Agency Members adopting number of criteria in determining salary adjustments for individual staff

Explanatory notes: "Others" refers to the criterion of

- MPS adjustment